



The
Trillium
Group
Conflict Management Experts

MULTI-PARTY NEGOTIATION TRAINING

What is it?	Process model for preparing, facilitating, participating in, conducting and debriefing complex negotiations with multiple issues and multiple (i.e. more than two) parties, each with a distinct perspective on the situation
For Whom?	Facilitators, project managers, regulatory and industry group leaders, senior executives and other senior thought leaders in organisations of all kinds
Length	Up to 3 days; pre-requisite Negotiation Training; recommended Advanced Negotiation Training; depends on level of customisation, complexity of context and skills of participants
Outcomes	Advanced process skills in managing multiple parties, perspectives, managing process issues in complex context
Features	Highly interactive; can be integrated with Negotiation and Advanced Negotiation Training modules into comprehensive program for group or organization; can be highly customized with appropriate lead time and information from organisation

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